



# Case Study

## HC&C Communications

## At a Glance

HC&C Communications, a cabling provider located in Oakland, CA, is a privately held woman-owned business founded in 1990. HC&C is committed to providing the highest level of quality service to every customer and are passionate about adding value to the work they do. HC&C strives to maintain their reputation as honest, reliable professionals who are easy to do business with. They develop long-term relationships by bringing real value to every project they complete.

## The Context

For years HC&C maintained their own in-house IT requirements with internal staff. They eventually decided that it would be more cost effective to receive superior support by outsourcing their IT services to an MSP like Intivix. At the time of partnering with Intivix, HC&C was using an old Windows Small Business Server 2004 to run the company QuickBooks accounting system and provide basic file/print services. HC&C was also using a limited POP email system that offered limited functionality.

Intivix recommended migrating the SBS to the Intivix hosted private cloud and switching over to Microsoft Office 365. Intivix also updated HC&C's outdated PCs with newer models.

## Current Status

HC&C now runs their accounting system and hosts their internal files on Intivix hosted server infrastructure. All backups, patches, and maintenance of those systems are managed by Intivix, giving HC&C the peace of mind that they are taken care of.

## The Results

With newly updated technology and hardware, HC&C now has a powerful email system with Office 365, allowing them to share calendars, contacts, and providing instant messaging capabilities and full integration to their mobile devices. Because employees travel and are frequently on the road working with clients, these improvements have been a boon to productivity and business operations. HC&C now enjoys the full benefits of managed IT services and updated technology that meet their specific needs. Intivix has enabled HC&C to become a truly digital business and meet the challenges of 21st Century business operations.

**Contact Intivix right away at (415) 543-1033 or [info@intivix.com](mailto:info@intivix.com) to benefit from our expertise and strategic IT support services.**